



2025 NILA Lab Leaders Forum and Mid-Winter Meeting

February 28–March 1 • San Antonio, Texas

Mokara Hotel & Spa

Schedule of Events

As of February 19, 2025 v.1.6

Friday, February 28, 2025	
Time	NILA Lab Leaders Forum and Mid-Winter Meeting
7:30 a.m. – 8:30 p.m.	Networking Breakfast
8:30 a.m. – 8:40 a.m.	Welcome and Opening Remarks <i>Jay Weiss (Allermetrix) & Annette Iacono (Brookside Clinical Laboratory)</i>
8:40 a.m. – 10:00 a.m.	New Congress/New Administration/Priorities and Strategies for 2025 <i>Erin Morton, Meghan Riley, Stefanie Rinehart (CRD Associates)</i>
10:00 a.m. – 10:30 a.m.	Networking Break
10:30 a.m. – 11:00 a.m.	PAMA, SALSA (continued) <i>Erin Morton, Meghan Riley, Stefanie Rinehart (CRD Associates)</i>
11:00 a.m. – 12:00 p.m.	FDA LDT Lawsuit, Overtime Rule, Service Letters, BOI, Fraud & Abuse, Other Legal Issues of Interest <i>Jeffrey Sherrin, Esq., Graig Zappia, Esq., Samantha Femia, Esq. (O'Connell and Aronowitz)</i>
12:00 p.m. – 1:15 p.m.	Lunch
1:15 p.m. – 2:30 p.m.	Artificial Intelligence (AI) and Its Impact on Labs <i>Jeff Means (Long Tail Health Solutions)</i>
2:30 p.m. – 3:00 p.m.	Networking Break
3:00 p.m. – 4:30 p.m.	Billing Problems Group Panel Discussion <i>Led by Stefanie Rinehart (CRD Associates)</i>
4:30 p.m. – 5:00 p.m.	NILA Business Meeting <i>Member Drive – Kira Marquis (National Labs Inc.) & Jay Weiss (Allermetrix)</i>
5:00 p.m. – 6:00 p.m.	Rooftop Reception
Saturday, March 1, 2025	
Time	NILA Lab Leaders Forum and Mid-Winter Meeting
7:30 a.m. – 8:30 p.m.	Networking Breakfast
8:30 a.m. – 9:30 a.m.	Preparing For the Effects of Tariffs on Supply Chain Costs and Shortages <i>Discussion Leader(s) To Be Announced</i>
9:30 a.m. – 10:30 a.m.	Measurement Uncertainty <i>Erin Spargo, Ph.D. (NMS Labs)</i>
10:30 a.m. – 11:00 a.m.	Networking Break

11:00 a.m. – 12:30 p.m.	<p><u>Open Discussion</u></p> <p><u>Disaster Recovery Policies</u></p> <p><i>Discussion Leader(s) include – Robert Middleberg, Ph.D. (NMS Labs); Jay Weiss (Allermatrix)</i></p> <p><u>Generating Cash Business</u></p> <ul style="list-style-type: none"> • Direct-to-Consumer Testing <p><i>Discussion Leader(s) include – Robert Footlik M.Sc., HCLD(ABB-Ret) (Special Consultant to NILA); Jeffrey Sherrin, Esq., et. al. (O'Connell & Aronowitz)</i></p> <ul style="list-style-type: none"> • Opportunities From High Deductible Health Insurance Policies • Effective Use of Social Media <p><i>Discussion Leader(s) include – Kira Marquis (National Labs Inc.); Peter Wright (NILA)</i></p> <ul style="list-style-type: none"> • Making America Healthy <p><i>Discussion Leader(s) include – Erin Morton, et. al. (CRD Associates)</i></p> <p><u>Overview of the Current Lab Market and Where It Is Going</u></p> <p><u>Possible Other Topics</u></p> <ul style="list-style-type: none"> • Recruiting and Retaining Staff/Employees • New CLIA Regulations (12/18/24) • New Technologies/New Markets • Mergers/Acquisitions/Partnerships • Buying/Leasing Equipment • Economizing Expenses for Specimen Collections
12:30 p.m.	Box Lunch