



What Is NILA?

The National Independent Laboratory Association (NILA) is a trade association for community and regional clinical laboratories. NILA serves as a platform for laboratory owners and senior executives (CEO, COO, President, Vice-President, etc.) to share business expertise, focus on legislative and regulatory issues, and work together to address industry concerns and to improve the operations of NILA's member Laboratories.

What Is NILA Working On?

NILA's current focus includes:

- **Implementation of the Protecting Access to Medicare Act (PAMA)** [Final rules are due June 30, 2015; Reporting of Private Payor Data begins January 1, 2016; A revised fee schedule begins on January 1, 2017.]
- **FDA Oversight of Laboratory Developed Tests (LDTs)**
- **New codes and changes** to existing codes for laboratory procedures, especially in Toxicology and Molecular Diagnostics
- **Restrictive managed care contracts**
- **Cybersecurity** for Laboratory Information Systems
- **Navigating the dramatic changes** in the U.S. Healthcare System

NILA's Advocacy on Behalf of Community and Regional Laboratories

NILA's strong advocacy efforts have protected community and regional clinical laboratories from a number of disastrous proposals, including:

- Defeating a Congressional proposal to reinstitute a 20% copayment on Part B Clinical Laboratory Fee Schedule (CLFS) payments (2003)
- Blocking CMS's Competitive Bidding Demonstration Project for Part B CLFS payments (2007)
- Repealing a CMS Requirement for physician signatures on all Part B clinical laboratory requisitions (2011)
- Winning several lawsuits that forced the New York State Health Department to refund over \$23 million in Permit Fee/Overcharges to New York licensed laboratories (2013)
- \$2 increase in specimen collection fees for SNF/homebound patients (2014)
- No Laboratory Fee Schedule cuts in the permanent "Doc Fix" (SGR) legislation (2015)

NILA Membership Benefits

- Networking with fellow laboratory owners and senior executives to share information and address issues concerning your laboratory and the laboratory industry.
- Representing your laboratory's interests before federal, state and local lawmaking bodies and regulatory agencies.
- Participating in periodic "Capitol Hill Insider" conference calls with NILA's Washington representatives.
- Receiving "Alerts" and "Updates" on important legislative, regulatory and laboratory industry issues.
- Access to NILA's mid-winter "Laboratory Leaders Forum."
- Help with individual problems/questions.
- Discounts on NILA meeting registration fees
- **FREE** subscriptions to the AAB Bulletin and AAB's Proficiency Testing Service (PTS) "News Clips."
- 2 individual laboratory executive members (CEO, CFO, President, Vice President, etc.)